White Label

Case study: BIZMAIL

Business Objective

IT4biz, a managed service provider from Serbia, wanted to penetrate SEE market with new Microsoft Exchange services branded as "BizMail". Data protection and geolocation played crutial role together with alignment with local and EU legistlation. They needed short time-to-market, 99.999% uptime, low CAPEX, predictable OPEX and total SLA fulfillment.

The challenge

- limited budget for project kick-off
- predictable expences at least 36 months in advance, needed for sustainable end-user mailbox pricing
- no loss of data is acceptable
- fast responce on change requests
- system resilience to all kinds of attacks from the Internet

The solution

- provided consultancy and designed highly available system that consists of MX cluster, Exchange Cluster (CAS/Mailbox), antivirus/antispam system and an off-site backup
- time-to-market was 21 calendar days as of signing of contract
- delivered system is horizontaly scalable
- no downtime during past 18 months, since the beggining of contract

About the Client

IT4biz is a managed service provider whos portfolio includes IT and Cloud based services for SME companies in SEE region. BizMail Hosted Exchange solution was the first on the Serbian market and one of the first in the region.

Delivered rounded solution at a tight budget

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